



DGross Consulting is pleased to announce a new seminar series...

How to Get Business at WPAFB

Boot Camp for Business

New opportunities in Information Technology, Human Performance, Weapon Systems, Intelligence, and many other areas are here or are coming our way at WPAFB *right now!*

This seminar series is designed specifically to help you get business at WPAFB. The seminars will help your business navigate the complexity of doing business with the government and help you diversify your business.

FIRST SEMINAR: JUNE 29th – AirForceBiz 101: Learning WPAFB

This is a one day seminar focused on doing business with the government, specifically Wright Patterson Air Force Base (WPAFB). The day is packed with must know information for anyone considering entry into the government sector or new to doing business in the government sector. You will learn about:

REGISTER NOW
SPACE IS LIMITED!

- All the different agencies that exist at WPAFB
- What the agencies buy and when
- How you find out what they are buying
- What the next steps are to sell to the government

Special Guest Speaker: Dan Edwards, WDTN Reporter and Edwards Entertainment
“How to Listen to Your Customer and How to Know if They Believe What You Are Saying”



SEMINAR DATES

Date: June 29	AirForceBiz101: Learning WPAFB
Date: July 6	AirForceBiz102: Strategic Plan & Pipeline
Date: July 20	AirForceBiz103: Business Development
Date: July 27	AirForceBiz104: How to Write a Winning Proposal
Date: August 3	AirForceBiz105: You Won the Contract, Now What?
Date: August 10	AirForceBiz106: SBIR & STTR – Programs that Help



All seminars are held at the Dayton Racquet Club, 40 N. Main St., 29th Floor, Dayton, OH 45423
Registration starts at 7:00AM. Seminars go from 8:00AM – 4PM, Breakfast, lunch, and snacks included.
Seminar cost is \$225.00 each or attend all six for \$1200.00. Visit www.dgrossconsulting.com for easy online registration.

Register at:
www.dgrossconsulting.com



Email us at:
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